VGI Partners Master Fund

as at 28 February 2022

PARTNERS

Our philosophy

- Deep research → conviction → concentrated portfolio
- A long-term investment horizon provides a competitive advantage
- Avoid permanent loss of capital
- Absolute return targeting 10-15% p.a. through the cycle1
- > Staff invest alongside clients

1 Year Portfolio Return (Net of Fees and Expenses)2

(12.2%)

Portfolio Compound Annual Return Since Inception (Net)

11.4%

Portfolio Composition

No. of Long Investments 26

No. of Short Positions

22

Year to 30 June	Portfolio Return (Net) ²	Net Exposure	
2009 (6 months)	2.3%	15%	
2010	8.3%	76%	
2011	18.4%	88%	
2012	5.4%	71%	
2013	27.5%	77%	
2014	9.4%	86%	
2015	38.1%	76%	
2016	13.0%	75%	
2017	5.9%	58%	
2018	20.2%	54%	
2019	13.1%	62%	
2020	(7.2%)	69%	
2021	24.7%	76%	
2022 (8 months)	(17.0%)	73%	
1 Month (February 2022)	(3.6%)	57%	
Since Inception (p.a.)	11.4%	70%	
Inception Date	20 J	20 January 2009	

Month End Exposures	
Long Equity Exposure	95%
Short Equity Exposure	(38%)
Net Equity Exposure	57%
Portfolio Currency Exposure	AUD 100%

Long Portfolio by Location of Exchange Listing³



- North America 66%
- UK/Europe 25%
- Asia 9%

Long Portfolio by Sector³



- eCommerce & Internet 32%
- Information Technology 18%
- Exchanges & Financial Services 13%
- Payments 10%
- Luxury 10%
- Gaming & Entertainment 9%
- Medtech 8%

Date of release: 11 March 2022

Source: Citco Fund Services. Returns are unaudited.

The return objective is to achieve an average compound annual return of 10% to 15% (after all fees and expenses) over a period of more than five years.

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³ Asia includes ASX-listed securities. Sectors have been internally defined. Exposures may not add to 100% due to rounding.

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Top Ten Long Investments: 76% of Portfolio

amazon

16%

eCommerce & Internet
Amazon.com Inc. (NASDAQ: AMZN)

#CME Group

11%

Exchanges & Financial Services CME Group Inc. (NASDAQ: CME)



mastercard

9%

Payments

Mastercard Inc. (NYSE: MA)

RICHEMONT

9%

Luxury

Cie Financière Richemont SA (SWX: CFR)



7%

Medtech

Olympus Corporation (TYO: 7733)



6%

Information Technology SAP SE (ETR: SAP)

qualtrics.**

6%

Information Technology Qualtrics International Inc. (NASDAQ: XM)



5%

eCommerce & Internet Pinterest Inc. (NYSE: PINS)



4%

Gaming & Entertainment Française des Jeux (EPA: FDJ)



3%

eCommerce & Internet IAC/InterActiveCorp (NASDAQ: IAC)

Commentary

The portfolio's return (net of all fees and expenses) for the month of February was -3.6%. The portfolio's Long Investments detracted -4.4% from performance for the month and the Short portfolio, currently comprising 22 Short Positions, added +0.8% to performance. The portfolio has 100% Australian Dollar exposure (equities are fully hedged to the AUD and excess cash is held in AUD) and therefore currency fluctuations did not directly impact the return in February.

The largest long contributors to returns were Qualtrics, Amazon and CME Group, each contributing +0.2%. There was no significant news on any of these businesses.

The largest detractors were Mastercard -0.7%, Olympus -0.7% and Richemont -0.6%. Broadly, the combination of rising rates expectations and the conflict between Russia and the Ukraine has caused weakness in a number of our key holdings. Richemont's share price, for example, has been weak along with other luxury companies on concerns around Russian demand (despite Richemont's direct exposure being small). Endoscope manufacturer, Olympus, reported a soft December quarter result, in part due to hospitals in China delaying orders.

The short portfolio experienced positive contributions from a combination of our basket shorts and single-stock shorts. We continued to add to new and existing shorts, taking short exposure from 26% to 38% during the month.

Company Details and Contact Information

VGI Partners Limited 39 Phillip Street, Sydney NSW 2000, Australia www.vgipartners.com

T. +61 2 9237 8900

E. investor.relations@vgipartners.com

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